



Secretary Managers Report 2019

It is with pleasure that I submit the Secretary Manager's Report for the year ended 31 December 2018.

Your Club achieved an after tax trading profit for the year ended 31 December 2018 of \$64,191. This compares to an after tax profit of \$7,443 achieved for 2017.

The Board and Management continue to closely monitor the Club's income and expenditure having regard to ongoing operational requirements including maintenance and provision of facilities. Major 2018 Capital expenditure included continued poker machine upgrades and replacement of air conditioning units. During the year we saw debt reduction, the switch to NBN, burst water mains at the Macquarie and Munnibung Roads intersection and repairs on underground car park storm water drainage pipes. The introduction of headmaster glasses for beer drinkers. New coffee machine and beer font. Upgraded beer line cleaning equipment. In a commitment to doing our part to help the environment we saw the removal of plastic bags and straws along with improvements to our waste recycling practices. We saw the development application for Club renovations slowly make it's way through Council channels to finally be approved toward the end of the year.

In 2019 Capital expenditure is expected to largely centre on ongoing Poker Machines upgrades, the purchase of a Club Shuttle bus and improvements to members facilities. The Club will monitor finances with a view to strengthening our borrowing position to allow the Club to fund the initial stage/s of facilities upgrades contained in the approved development application

The Club has maintained the strong commitment and support of the Local Community through ongoing ClubGRANTS and donations. During the ClubGRANTS year ended 31 August 2018 your Club gave financial support to eighteen organisations to the value of over \$100,000. Many more organisations were assisted through in-kind support of \$17,822. Your Club supported the drought relief effort through the Buy a Bale scheme with a truck load of hay valued at \$5,700. I would also like to thank H.R Manager Karen McCraw who was instrumental in organising several Community focussed initiatives throughout the year. These included, International Womens day, Domestic Violence training and awareness for staff and member support, Mental Health training and awareness again for staff and member support, VEEC(Valued, Empowered, Educated Contributors) day for youth week. The Club also won a Clubs NSW Community Clubs Award for the Health and Well Being category for 2018 being the only Club in the Newcastle Region.

On behalf of the Management and Staff I thank the Directors for their ongoing support throughout the year. Your Directors have completed the required Mandatory Director Training and continue to attend seminars and undertake training. I must also thank the Management and Staff for their support throughout 2018. The Club could not run without you and your efforts do not go unnoticed. The support and patronage of the members of Cardiff RSL Club are what keeps the Club going. Thank you to each and every one.

Don't forget to take advantage of the discount vouchers provided in the Club's 2019 calendar. A reminder that the more you use your card with transactions within the Club the more reward points you are able to earn resulting in potentially more benefits available to you. Please remember that points on the lower two tiers of Silver and Bronze will be automatically zeroed at the end of December each year. A reminder that points are able to be redeemed in the Eastern Tiger Restaurant.

A final thank you to all members and best wishes for 2019 being a wonderful year for you all.

Garry Malone

Secretary Manager